

#### Dear Sirs,

Thank you for your interest in our company's offer. We would like to present the Farm Pantry 2019 product catalogue with a strong belief that our solutions for retailers who wish to improve the sale of their products will meet your expectations concerning quality, convenience of service, aesthetic qualities, and equipment durability.

You are welcome to take a closer look at our offer. In case of any questions or ideas concerning adjusting the systems to your individual needs, please do not hesitate to contact us.

Sincerely, The Farm Pantry Team



# Farmer's Pantry

## Innovative vending machines for farmers

Are you looking for... higher revenue? New customers? Reduced costs?

"Farm Pantry" is a completely new way of distributing agricultural products. Based on the proven model of vending machines, the "Farm Pantry" offers the opportunity to sell delicate, large or diverse products, in a way that is interesting and intriguing for customers. The latest trends in the field of healthy nutrition and the promotion of local entrepreneurship allow us to develop local initiatives and reach a growing segment of conscious customers. These consumers would rather purchase goods directly from a trusted and verified agricultural company while also enjoying the innovative solutions it provides.



No personnel required for operation



Reduced delivery costs



No intermediary charges



Minimum maintenance costs



No additional location costs



Operates 24 hoursa day, 7 days a week





Conveniently sell farmer's specialties using the modern Farm Pantry vending machines!

# **Machine design**

# **Highest quality**



The vending cabinet consists of individual product boxes. These boxes are available in different sizes to suit your products. Each vending set also includes a payment terminal, which processes the transactions and allows the customer to select the product of their choice from the relevant box. The device's high quality design guarantees reliability and durability, even in severe conditions such as heat waves or icy weather.

Each Farm Pantry vending set consists of one payment terminal and any number of vending cabinets:





Each box is equipped with a durable, solid lock.

Dust and sand resistance.

Increased humidity resistance.



Acid-resistant steel construction, suitable for contact with food.

Boxes that support the weight of up to 30 kg bags of potatoes.



# **Payment Terminal**

## Modern payment method

The Payment Terminal is the most important part of the whole unit. It controls the functioning of the cabinets, collects sales statistics and, above all, it is responsible for collecting customer payments in exchange for the products of their choice. With the use of specialised security devices, the payment terminals are protected against fraud and forgery, as well as the well-known methods of machine manipulation.

Our payment terminals can be configured in order to meet customer requirements. The basic version of the Payment Terminal is equipped with:











The payment terminal collects and maintains the following statistical data regarding the sales of products:

- Total sales amount
- Coins and bank notes available for issuing change
- The number of coins and banknotes available
- 🐞 Number of sales transactions
- Number of sales transactions performed by a given box
- The number of transactions paid in cash
- The number of transactions paid by card
- Amount of the transactions paid for using a loyalty card

# Additional features

# Tools for business improvement



Each shop selling agricultural specialities is different, it is governed by its own set of rules, and it serves distinctive customers. We are all too aware that the wide selection of products offered by retailers in different regions can require the goods to be stored in special conditions. Below is a list of additional features, to make it easier for customers and owners to operate the device, as well as guaranting the appropriate storage conditions for the ready-for-sale products.



### **Telemetry module**

This sends personalised notifications concerning the status of the vending machine directly to your mobile via SMS. The machine operator is informed of the cash-flows and amounts, the quantity of products sold or even the possible malfunctions that may have occurred during the machine operation, in real-time.



#### **BACKLOAD** variant

This allows the refilling of product boxes from behind the vending machine, which increases the convenience and safety of machine maintenance. The person inserting the products into the boxes is able to replenish the goods, which have been previously sold, in a way that is not visible to the customers.



#### Touch screen

A module used to increase the attractiveness of the vending machine, while also contributing to its modern appearance. An extensive menu and an attractive presentation make it easier for customers to purchase a product. What's more, it increases the sense of satisfaction that comes from using the machine.



## Refrigeration and freezing

Dedicated modules alongside refrigerator cabinets permit the sale of products which may require highly specific storage conditions. The temperature can be maintained up to -22°C.



## Payment by card

A module for making card payments, without using cash. This form of payment is becoming more and more popular amongst particular customer age groups, and this means of payment reduces the amount of time which is required for cash maintenance performed by the machine owner.



## **Receipt printing**

With the use of a thermal printer, the vending machine is able to print out receipts concerning finished transactions, which contain detailed transaction data such as: transaction number, date and time of its realisation, purchased products, as well as payment details.

# **Example realisations**

**Farm Pantry** 













# Example realisations Farm Pantry















# **MINI** cabinet types

# **Small-sized products**

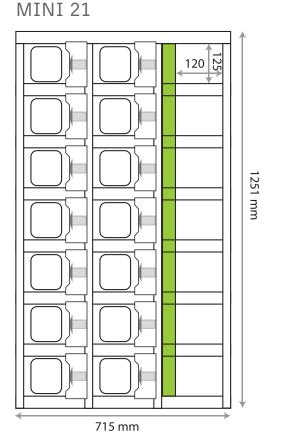
**The MINI series** cabinets are designed for products of limited size or small quantities. These cabinets allow for an assortment of products in a confined space, enabling you to serve a larger number of customers with a single filling of the cabinets.

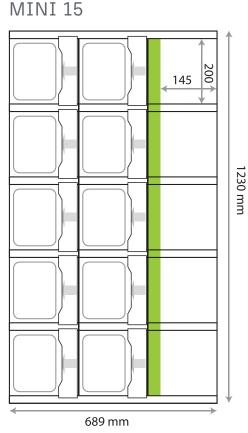
#### The MINI series is best suited for the sale of:

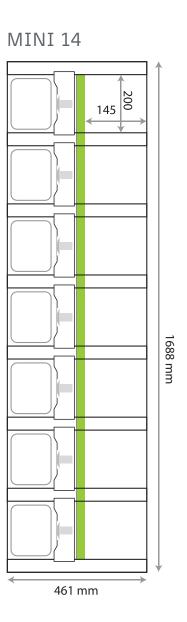
- \* Small packs of eggs
- Seasonal products in baskets
- Small portions of fruit and vegetables

- \* Cheese, yoghurts
- \* Fruit, salads, etc.

# Selected products from the MINI series:







# FIT cabinet types

## Classic boxes



**The FIT series** cabinets are the ideal solution for most agricultural products intended for retail sales. These cabinets are able to contain packages of several kilograms, fruits and vegetables for the whole family, and even large-size agricultural produce. This series are often chosen by producers who change their product range seasonally, allowing them for a flexible use of space.

#### The FIT series is best suited for the sale of:

Bags of potatoesBags of applesCitrus fruit

Juices, soups
\* Fruit and vegetable mixes
etc

# Selected products from the FIT series:



# SIZE cabinet types

## Volume-based products

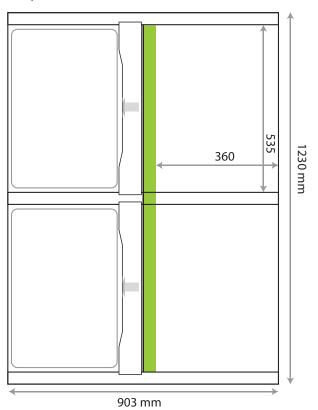
**The SIZE series** cabinets feature the largest size of cabinets, with the largest capacity of all the solutions offered. It is used most often for the sale of products in large quantities, intended for catering facilities or as a 24-hour florist's support.

### The SIZE series is best suited for the sale of:

- Large bags of potatoes
- \* Flowers
- Pellets / Firewood
- Charcoal
- 🐞 Watermelons, pumpkins, etc.

# Selected products from the SIZE series:

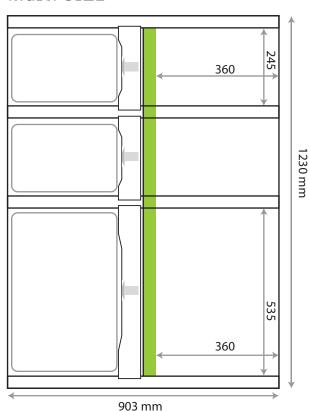
## Supersize 04



### Supersize 08



#### Multi SIZE



# **MULTI** cabinet types

# **Maximum diversity**



**The MULTI cabinet series** is intended for entrepreneurs, or those who want to differentiate the products they sell according to their quantity and type. For example, these cabinets are often used by egg farms, in order to offer varying quantities of the product, according to the customer's needs, as well as in small local shops.

#### The MULTI series is best suited for the sale of:

- 🐞 Egg-packs of various sizes
- \* Seasonal products
- Various portions of fruit and vegetables

- Meat, butcher's products
- Various products which are offered by a single farm, etc.

# Selected products from the MULTI series:



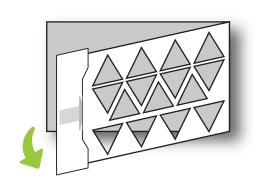
# Be creative!

## **Machine customisation**

The appearance of points of sale has a significant impact on the generated revenue. Customers need to feel comfortable and safe in order to use the services of a given retailer on a regular basis. Thanks to a wide range of additional options, you can adjust your Farm Pantry's appearance. When customising the machine to meet your requirements, it is best to think about the kind of product you are selling, as well the kind of display in which you would like to present it. What are the best lighting conditions for its presentation? Does it have to be clearly visible? Will the final appearance of the machine inform the customer about its purpose and content?

### A. Select the door type (and RAL Colour):

- 1. Polycarbonate glass
- 2. Oval, egg-shaped windows
- 3. Triangle-shaped windows



### B. Select the color of lighting:



1. White









3. Blue

4. Green

5. Red

## C. Select any photo to customise the appearance of the terminal:

2. Warm white

















www.farmpantry.co.uk